



17+ Year Investment History
Founded in 2006



\$1 Billion
Invested Since Inception



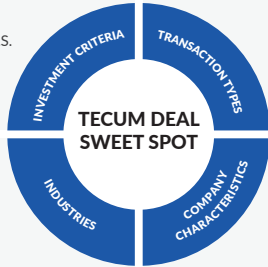
160+
Completed Transactions



16
Team Members

Investment Focus

EBITDA: \$3 to \$10 MM
EBITDA Margin: >10%
Gross Leverage: <4.0x EBITDA
Geography: Primary Operations in the U.S.
Investment Range: \$5 to \$20MM
Equity Co-Investment: Up to 50%



- Acquisition Financing
- Family Wealth Transfer
- Independent Sponsor Buyouts
- Leverage Buyouts (LBOs)
- Management Buyouts (MBOs)
- Minority Recapitalizations

- Business Services
- Capital Equipment with P&M
- Consumer-Oriented
- Food & Beverage
- Healthcare Services
- Industrial & Environmental Services
- Precision Manufacturing
- Transportation & Logistics
- Value-Added Distribution

- Committed Management Team
- Defensible Market Position
- Differentiated Product or Service
- Non-Cyclical Growth Niches
- Strong Free Cash Flow

Who We Are

Founded in 2006 and based in Pittsburgh, PA, Tecum Capital Partners is a multi-strategy investment firm focused on investing in lower middle market companies across the U.S. Tecum's Junior Capital strategy is currently investing out of its \$300MM SBIC Fund (2021 vintage). We are relationship-based investors that seek to partner with and empower experienced management teams, with a track record of success and a desire to execute on well-defined operational and growth initiatives.



Tecum Team



Stephen J. Gurgovits, Jr., CPA, CFA
 Managing Partner
 sgurgovits@tecum.com
 (724) 602-4401



Matt Harnett
 Partner
 mharnett@tecum.com
 (724) 602-4388



Tyson Smith
 Partner
 tsmith@tecum.com
 (724) 602-4394



Dave Bonvenuto
 Operating Partner
 dbonvenuto@tecum.com
 (724) 768-4182



Jack Surma
 Vice President
 jsurma@tecum.com
 (724) 602-4206



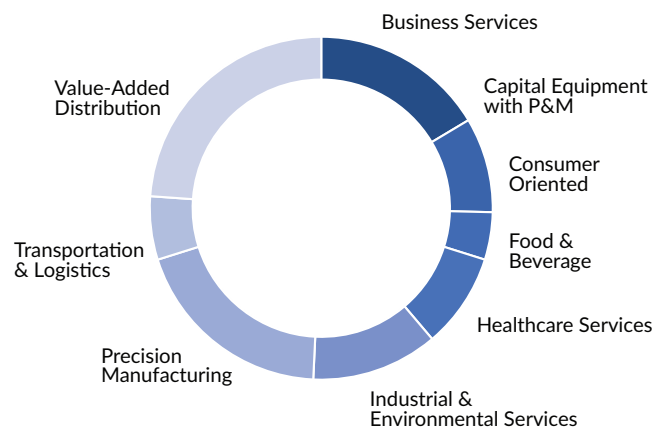
Husnain Safdar
 Vice President
 hsafdar@tecum.com
 (724) 602-4363



Paul Oris, CPA, CFA
 Senior Associate
 poris@tecum.com
 (724) 602-0198

Our leadership team has been investing together for over 12 years. We believe there is no substitute for the proven experience that comes from successfully investing in hundreds of businesses through varying economic cycles. It is this experience that forms the backbone of our expertise and positions us to add significant value to every company and management team that we support.

Diversified Investing by Industry



Business Services



BP BUSINESS SOLUTIONS (PA)
Provider of managed waste and recycling services to multi-location customers



CONVERGED SECURITY SOLUTIONS (VA)
Provider of Integrated Physical and Cyber Security Solutions



TERRA STAFFING (WA)
Operate as outsourced HR departments, providing clients with on site management of staffed labor including onboarding, administration, training, safety, and regulation



Custom Computer Specialists

CUSTOM COMPUTER SPECIALISTS (NY)
Provider of specialized cloud, security, infrastructure, and managed IT services across SLED and commercial end markets



PERIMETER INSECT GUARD (MS)
Provide military-mandated insecticide and insect repellent cross-linking for uniforms and garments for the U.S. Army, Marine Corps, and Air Force

Consumer-Oriented



BANDON HOLDINGS (TX)
Multi-Club Anytime Fitness Franchisee



THE HELPFUL HARDWARE COMPANY (GA)
Chain of eight Ace Hardware locations throughout the Southeastern U.S.



GOOD FEET MIDWEST (WI)
The 2nd largest franchisee of Good Feet stores, the leading brand in custom orthotics to alleviate foot, knee, hip, ankle, and back pain

Food & Beverage



DELGROSSO FOODS (PA)
Manufacturer of branded, private label, and co-manufactured tomato-based sauces and salsas



GILMAN CHEESE (WI)
Leading manufacturer of premium processed cheeses

Healthcare Services



AGING WITH COMFORT (PA)
Provider of non-medical home care services to elderly and disabled clients



FIVE POINT DENTAL (TX)
A 44-location multi-specialty Dental Support Organization ("DSO") with practice specialties in orthodontics, oral surgery, pediatric dentistry, and endodontics

Industrial & Environmental Services



ARROW WASTE (GA)
Provider of waste collection and hauling services in the greater-Atlanta market



BLACKWOOD SOLUTIONS (IN)
Utility services provider offering specialty transportation, logistics management, recycling, and disposal services to its customers



CONCO SERVICES (PA)
Heat exchanger tube cleaning and non-destructive testing services provider



NATIONAL POWER CORPORATION (NC)
Service and OEM equipment provider of critical, backup power solutions with a focus on DC power and industrial generators



THE LEWIS GROUP (PA)
A provider of environmental services to private, municipal, state, and federal clients in the Mid-Atlantic and Southeast U.S.

Precision Manufacturing



GAUTIER STEEL (PA)
Gautier Steel is a niche manufacturer of hot rolled steel bar and specialty steel plate



CM INDUSTRIES (IL)
CM Industries is a manufacturer of branded welding equipment and consumable welding supplies



KEYSTONE FOAM (PA)
Fabricator of various foam products and applications that serve the medical, packaging, furniture, bedding, and other industries



TINIFIBER (NY)
Specialty manufacturer of patented fiber optic cables, providing any cable customer improved durability, flexibility, and cost savings during installation



ACCELERATION (OH)
Custom designed containment solutions and custom structures / security caging for data center ("DC"), electric vehicle, and robotic end markets



THE MARWIN COMPANY (SC)
Manufacturer and distributor of attic stairways, pocket door frames ("PDFs") and other specialty building products

Transportation & Logistics



BP EXPRESS (TN)
Intermodal drayage provider



COX TRANSPORTATION SERVICES (VA)
Provider of time-sensitive, full truckload freight and brokerage services

Value-Added Distribution



AUTOMOTIVE SYSTEMS WAREHOUSE (PA)
Wholesale warehouse distributor of automotive collision repair products



MIDWEST EQUIPMENT SALES (OH)
Leading, technology-enabled specialty distributor of outdoor products for both home and professional uses



PRIMETAC (NJ)
Distributor of pressure sensitive tapes and stretch films for industrial packaging applications